

Clinical Pharmacology of Nicotine: Implications for Understanding, Preventing, and Treating Tobacco Addiction

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understanding the basic and clinical pharmacology of nicotine provides a basis for improved prevention and treatment of tobacco addiction. nicotine acts on nicotinic cholinergic receptors in the brain to release dopamine and other neurotransmitters that sustain addiction. neuroadaptation and tolerance involve changes in both nicotinic receptors and neural plasticity. nicotine addiction can occur in the context of physical dependence characterized by self-medication to modulate negative affect and/or to relieve withdrawal symptoms, as well as, in light or occasional smokers, primarily for positive reinforcement in specific situations. nicotine is metabolized primarily by Cyp2a6. its clearance exhibits considerable individual variability that is determined by genetic, racial, and hormonal (sex) factors. genetically slow metabolism of nicotine appears to be associated with a lower level of dependence. nicotine dependence is highly heritable and appears to be influenced by genes coding for some nicotine receptor subtypes, some neurotransmitter genes, and genes involved in neural connectivity. novel pharmacotherapies for nicotine dependence include partial agonists for nicotinic receptors and nicotine vaccines. pharmacogenetic studies suggest various candidate genes and a nicotine metabolism phenotype that influence outcome. human pharmacology studies of nicotine and smoking behavior also provide a basis for assessing the benefits and risks of long-term nicotine use for harm reduction and for a potential cigarette regulatory strategy that includes reducing nicotine content of cigarettes to nonaddictive levels.

Although most of the toxicity of smoking is related to other components of the cigarette, it is nicotine that causes addiction to smoking. An understanding of how nicotine produces addiction and influences smoking behavior provides a necessary basis for therapeutic advances in smoking cessation interventions. This paper is intended to provide a state-of-the-art review of progress in the clinical pharmacology of nicotine and its relevance to the treatment and prevention of tobacco addiction. Topics of discussion include the pharmacology and genetics of nicotine dependence, progress in individualization of smoking cessation treatment, and the currently controversial public health issues of harm reduction for smokers who cannot quit and nicotine-based strategies for regulation of tobacco products to prevent smoking-induced disease.

Nicotine and the global tobacco epidemic

Tobacco addiction produces devastating health consequences, including premature death in half of lifelong smokers. Cigarette

smoking has declined in the United States from a peak of 42 in 1965 to ~21% at present, but still 45 million adults in the United States continue to smoke. Smoking remains the most important avoidable cause of health disability and premature death. In developed countries, 12.2% of all-cause mortality can be attributed to cigarette smoking. Although smoking prevalence is declining in most developed countries, smoking remains quite common in developing countries, with rates exceeding 40% in many. It is estimated that cigarette smoking kills in excess of 5 million people annually around the world at present, with projections of 10 million premature deaths per year by the year 2020 if current smoking prevalence persists. Mortality from smoking is such that half of the deaths occur in middle age.

Recent observations on the health consequences of tobacco use

That cigarette smoking accelerates cardiovascular disease and causes chronic obstructive pulmonary disease and cancer is well

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known to readers. Less well known, but equally or more important, is the increased risk of infectious disease. This includes an increased risk of severe influenza, invasive pneumococcal disease, and tuberculosis. In some countries, the smoking-attributable risk of death from tuberculosis far exceeds smoking-attributable deaths from vascular disease or cancer. Cigarette smoking is associated with many reproductive complications, including infertility, spontaneous abortion, low birth weight, and sudden infant death syndrome. Smoking aggravates heart failure, such that stopping smoking has an equal or greater mortality benefit than therapy with angiotensin-converting enzyme inhibitors, β -blockers, or spironolactone. Smoking increases insulin resistance, is a major risk factor for the development of diabetes, and among diabetics smoking markedly accelerates the progression of vascular disease. Smoking increases complications of surgery, including delayed wound healing and an increased risk of wound and other infections.

Of particular interest to clinical pharmacologists are the numerous interactions between cigarette smoking and medications. Cigarette smoking may interact with medications through effects on drug metabolism or pharmacodynamics. It is well known that smoking accelerates the metabolism of many drugs, particularly those metabolized by CYP1A2, including caffeine, clozapine, olanzapine, tacrine, theophylline, erlotinib, and others. A recently described example of the clinical consequences of enzyme induction from smoking is that the accelerated metabolism of erlotinib most likely explains the poorer response of smokers compared to nonsmokers with nonsmall cell lung cancer.² Cigarette smoking also appears to induce drug metabolism by CYP2E1 and by some uridine diphosphate glucuronosyltransferase pathways, the latter resulting in more rapid glucuronidation of a number of drugs. For example, cigarette smoking is associated with a decreased risk of hematologic toxicity of irinotecan, a drug widely used for metastatic colon cancer and other solid tumors.³ Smoking accelerates the metabolism of irinotecan to its active metabolite SN-38 and further accelerates the glucuronidation of SN-38, explaining the reduced toxicity but also suggesting that smoking could reduce efficacy. The enzyme-inducing effects of cigarette smoke are thought to be primarily related to effects of polycyclic aromatic hydrocarbons and other combustion products, although nicotine *per se* appears to induce the metabolism of CYP2E1. In contrast to the usual induction of metabolism seen in smokers, smoking appears to inhibit the metabolism of nicotine, and nicotine has been shown *in vitro* to inhibit CYP2A6 activity. Smoking produces an unusual sort of drug interaction with inhaled drugs such as insulin. Smoking is known to enhance pulmonary permeability to a variety of chemicals, including drugs. Inhaled insulin levels peak earlier and reach higher levels in smokers compared to nonsmokers.⁴

Several pharmacodynamic interactions arise from the cardiovascular effects of nicotine and cigarette smoke. The relevant cardiovascular effects include constriction of skin and coronary blood vessels, increase in heart rate and myocardial contractility, induction of a hypercoagulable state, and impaired oxygen release to body tissues (the latter due to the effects of carbon

monoxide in smoke).⁵ By reducing the blood flow to the skin and subcutaneous tissue, cigarette smoking slows absorption of insulin from subcutaneous sites. In patients with angina pectoris, the frequency of angina and the duration of exercise before the development of chest pain or electrocardiographic changes are improved less by β -blockers or calcium channel blockers in smokers compared to nonsmokers. Cigarette smoking and oral contraceptives interact synergistically to increase the risk of stroke and premature myocardial infarction in women due to induction of a hypercoagulable state. Cigarette smoking enhances the procoagulant effects of estrogens. For this reason, oral contraceptives are relatively contraindicated in women who smoke cigarettes.

Nicotine pharmacology and tobacco addiction

Quitting smoking at any age leads to a significant reduction in the risks associated with smoking. The vast majority of smokers in the United States would like to quit. Approximately 40% of smokers attempt to quit each year, but <10% of these remain abstinent. Tobacco addiction is best considered as a chronic disease, with most smokers requiring repeated quit attempts before achieving permanent abstinence. Tobacco addiction is maintained by nicotine dependence. Cigarettes that do not deliver nicotine do not sustain addiction. Understanding nicotine dependence is key to successfully treating tobacco addiction.

Nicotine neuropharmacology

An understanding of the neural basis for nicotine addiction is useful in considering research on the clinical pharmacology of nicotine. When a person inhales smoke from a cigarette, nicotine is distilled from the tobacco and is carried in smoke particles into the lungs, where it is absorbed rapidly into the pulmonary venous circulation. It then enters the arterial circulation and moves quickly to the brain. Nicotine diffuses readily into brain tissue, where it binds to nicotinic cholinergic receptors (nAChRs), which are ligand-gated ion channels. When a cholinergic agonist binds to the outside of the channel, the channel opens allowing the entry of cations, including sodium and calcium. These cations further activate voltage-dependent calcium channels, allowing further calcium entry.

The nAChR complex is composed of five subunits. There is much diversity of nAChRs with nine α -subunit isoforms, α -2– α -10, and three β -subunit isoforms, β -2– β -4, identified in brain tissues.⁶ The most abundant nAChRs are the α -4 and β -2-containing receptors, accounting for 90% of high affinity nicotine binding in the rat brain. The presence of the β -2 subunit is critical for dopamine release and for the behavioral effects of nicotine, including self-administration. The α -4 subunit is an important determinant of sensitivity to nicotine. The α -3 β -4 subtype is believed to mediate the cardiovascular effects of nicotine. α -7 Homomeric receptors are thought to be involved in rapid synaptic transmission and may play a role in learning and sensory gating.

Nicotinic receptor activation works, at least in part and possibly in the main, by facilitating the release of neurotransmitters. Most of this release is believed to occur via modulation by

presynaptic nAChRs. Dopamine release is critical to the reinforcing effects of nicotine and other drugs of abuse. Chemically or anatomically lesioning dopamine neurons in the brain prevents nicotine self-administration in rats. Other neurotransmitters, including norepinephrine, acetylcholine, serotonin, γ -aminobutyric acid (GABA), glutamate, and endorphins are released as well, mediating various behaviors of nicotine (Figure 1). Nicotine releases dopamine in the mesolimbic area, the corpus striatum, and the prefrontal cortex. Of particular importance are the dopaminergic neurons in the ventral tegmental area of the midbrain and the release of dopamine in the shell of the nucleus accumbens, as this pathway appears to be critical for drug-induced reward. Activation of dopaminergic neurons in the ventral tegmental area is enhanced by excitatory glutaminergic and inhibited by GABA-ergic projections that are also stimulated by nicotine. Thus, the overall effect of nicotine on dopamine release is dependent on the interplay of direct effects of nicotine and modulatory effects of glutamate and GABA. Dopamine release signals a pleasurable experience. When intracranial self-administration is used as a model for brain reward in rats, nicotine acutely lowers the threshold for self-administration, consistent with greater reward.

Chronic nicotine exposure results in neuroadaptation, that is, the development of tolerance. Neuroadaptation is associated with an increased number of brain nicotinic cholinergic receptors. Chronic exposure to nicotine also results in changes in gene expression and protein synthesis, with generation of new synaptic connections, analogous to other forms of learning.⁷ When a person stops smoking, the absence of nicotine results in subnormal release of dopamine and other neurotransmitters. Thus, nicotine withdrawal results in the state of deficient dopamine responses to novel stimuli in general and a state of malaise and inability to experience pleasure. Nicotine withdrawal symptoms include irritability, restlessness, anxiety, problems of getting along with friends and family, difficulties concentrating, increased hunger and eating, constipation, and craving for tobacco. The state of malaise and inability to experience pleasure associated with nicotine withdrawal has been termed “hedonic dysregulation.” Hedonic dysregulation may explain craving, and its rapid reversal by nicotine readministration may explain why

even a single cigarette can easily result in a return to compulsive tobacco use. The neural plasticity changes described previously are likely to be long lasting and may explain persistent craving and the risk of relapse to smoking months or even years after stopping smoking.

Addiction to tobacco is multifactorial, including a desire for the direct pharmacologic actions of nicotine, relief of withdrawal symptoms, and learned associations. Smokers describe a variety of reasons for smoking, including pleasure, arousal, enhanced vigilance, improved performance, relief of anxiety or depression, reduced hunger, and control of body weight. Consistent with reports of arousal, electroencephalographic desynchronization with an upward shift in the dominant α -frequency and a decreased total α - and θ -power follows cigarette smoking or administration of nicotine.

In addition, environmental cues—such as the smell of a cigarette, observing friends who are smoking, a meal, cup of coffee, talking on the phone, or an alcoholic beverage—often trigger an urge to smoke. Functional imaging studies indicate that exposure to drug-associated cues activates cortical regions of the brain, including the insula. Smokers who suffer damage to the insula (e.g., due to brain trauma) are more likely to quit smoking soon after the injury, are more likely to remain abstinent, and are less likely to experience conscious urges to smoke, compared to nonsmokers with brain injury that does not affect the insula.⁸ Smoking and depression are strongly linked. Smokers are more likely than nonsmokers to have a history of major depression. When smokers with a history of depression do quit, depressed mood is more apt to be a prominent withdrawal symptom. Nicotine withdrawal in healthy smokers produces mood disturbances comparable in intensity to those seen in psychiatric outpatients.⁹

Nicotine pharmacokinetics and pharmacodynamics

Pharmacokinetics and metabolism. Nicotine is a weak base ($pK_a = 8.0$). Absorption through mucous membranes depends on pH. Chewing tobacco, snuff, and nicotine gum are buffered with an alkaline pH to facilitate absorption through buccal mucosa. Smoking is a highly efficient form of drug administration, as the drug enters the circulation rapidly through the lungs and moves into the brain within seconds. Inhaled drugs escape first-pass intestinal and hepatic metabolism. The more rapid the rate of absorption and entry of a drug into the brain, the greater the “rush,” and the more reinforcing the drug. Smoking produces high concentrations of a drug in the brain that are comparable to those seen after intravenous administration. A number of substances of abuse, including marijuana, cocaine, opiates, phencyclidine, and organic solvents, are abused by the inhalational route, because access to the brain is so rapid. The smoking process also allows precise dose titration, so a smoker may obtain desired effects.

Nicotine is rapidly and extensively metabolized by the liver, primarily by the liver enzyme CYP2A6 (and to a lesser extent by CYP2B6 and CYP2E1) to the cotinine (Figure 2).¹⁰ The metabolite cotinine is widely used as a quantitative marker for exposures to nicotine and is useful as diagnostic test for the

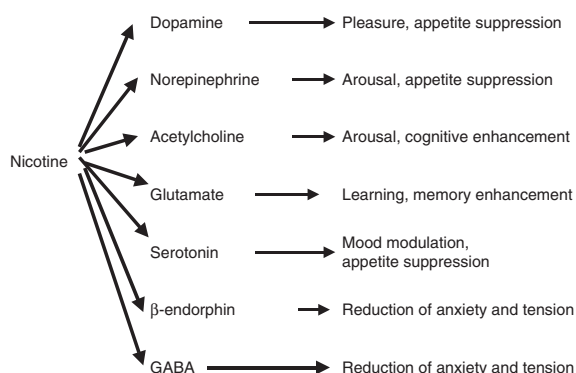


figure 1 Nicotinic cholinergic receptor activation promotes the release of a variety of neurotransmitters, which may then mediate various behaviors in smokers. GABA, γ -aminobutyric acid.

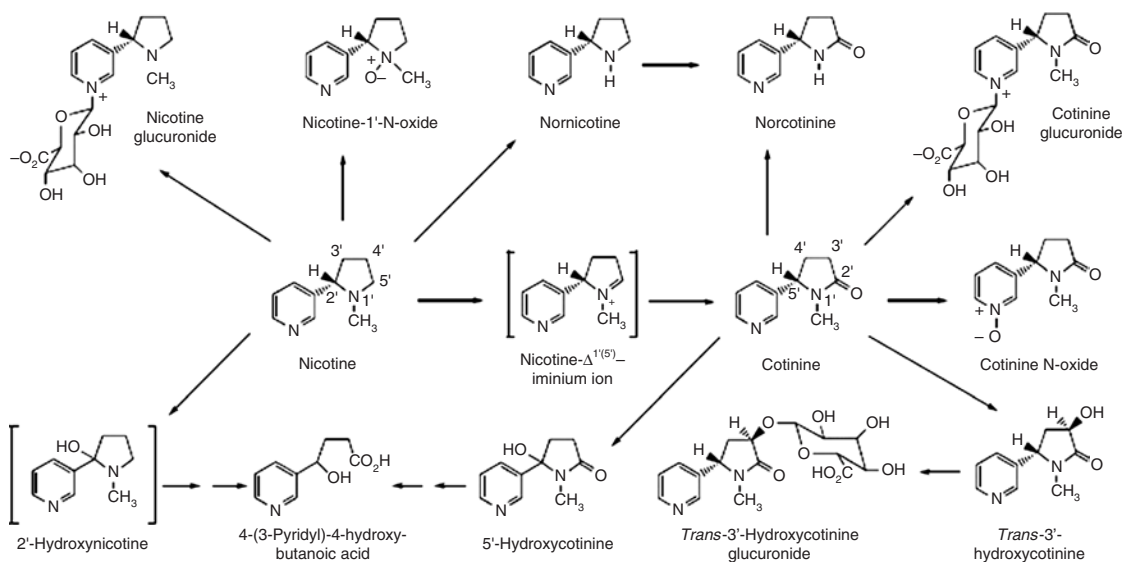


figure 2 Major metabolic pathways of nicotine in humans.

use of tobacco and as a measure of compliance with treatments for smoking cessation. Cotinine is subsequently metabolized to trans-3'-hydroxycotinine (3HC) exclusively or nearly exclusively by CYP2A6. The ratio of 3HC to cotinine can be used as a phenotypic marker for CYP2A6 activity and for the rate of nicotine metabolism.¹¹ The half-life of nicotine averages ~2 h, while the half-life of cotinine averages ~16 h. Cotinine levels are fairly stable throughout the day in smokers; and because the levels of 3HC are formation-limited, the ratio of 3HC/cotinine are also fairly stable. This ratio can be measured in blood, saliva, or urine of people while they are using tobacco, based on their intake of nicotine from tobacco. Nicotine and cotinine are also metabolized by glucuronidation, thought to be primarily via UGTs 1A4, 1A9, and 2B10 (ref. 10). While glucuronidation is usually a minor pathway of nicotine metabolism, in people who have low CYP2A6 activity, glucuronidation can be a major determinant of nicotine clearance.

Considerable genetic polymorphism in CYP2A6 and UGT activity is associated with wide individual variability and racial differences in the rate of nicotine metabolism.^{2,13} Asians and African Americans metabolize nicotine on average more slowly than do whites or Hispanics. Sex hormones also substantially affect CYP2A6 activity. The rate of nicotine metabolism is faster in women than in men.¹⁴ Nicotine metabolism is faster in women taking estrogen-containing oral contraceptives and even faster during pregnancy, compared to other women.

There is considerable peak-to-trough oscillation in blood levels from cigarette to cigarette. However, consistent with the half-life of 2 h, nicotine accumulates in the body over 6–9 h of regular smoking. Thus, smoking results not in intermittent and transient exposure to nicotine but in an exposure that lasts 24 h a day. Arteriovenous differences in nicotine concentration during cigarette smoking are substantial, with arterial levels exceeding venous levels up to tenfold. The persistence of nicotine in the brain throughout the day and night results in changes in the

structure and function of nicotinic receptors and in intracellular processes of neuroadaptation, as mentioned previously.

pharmacodynamics

Two issues are particularly relevant in understanding the pharmacodynamics of nicotine. First, the nicotine dose–response relationship is complex. Low doses may stimulate neural systems, whereas higher doses depress them. For example, low doses of nicotine produce central or peripheral nervous system stimulation with arousal and an increase in heart rate or blood pressure. At high doses, such as during nicotine intoxication, nicotine produces ganglionic blockade resulting in bradycardia, hypotension, and depressed mental status. A second important pharmacodynamic issue is the development of tolerance. Tolerance develops rapidly to the dysphoria, nausea, and vomiting that often occurs when smoking one's first cigarette. Tolerance to subjective effects and partial tolerance to the acceleration of heart rate produced by nicotine develop within the day in many smokers. Thus within even a single day, because of the development of tolerance, the positive rewards of smoking diminish, and smoking becomes motivated more by relief of withdrawal symptoms. Tolerance develops to different extents for various response to nicotine, consistent with different rates of inactivation of different nicotinic cholinergic receptor subtypes.

Nicotine and the tobacco addiction cycle

Nicotine from tobacco induces stimulation and pleasure and reduces stress and anxiety in smokers. Smokers come to use nicotine to modulate the level of arousal and for mood control in daily life. Neuroadaptation occurs with repetitive exposure to nicotine, resulting in development of tolerance to many of the behavioral and cardiovascular effects of nicotine. When a person stops smoking, nicotine withdrawal symptoms emerge, as described previously.

Thus, the pharmacologic basis of nicotine addiction can be seen as a combination of positive reinforcements, such as

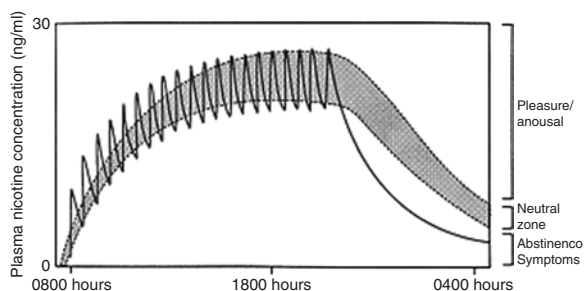


figure 3 Model for the nicotine addiction cycle during daily cigarette smoking. The solid line represents venous plasma concentrations of nicotine as a cigarette is smoked (systemic dose of nicotine 1mg) every 40 min from 0800 to 0900 hours. The upper dashed line indicates the threshold concentration for nicotine to produce pleasure or arousal. The lower dashed line indicates the concentrations at which symptoms of abstinence from nicotine occur. The shaded area represents a zone of nicotine concentrations (the “neutral” zone) in which the smoker is comfortable without experiencing either pleasure/arousal or abstinence symptoms. Note that the threshold levels for both pleasure/arousal and abstinence rise progressively during smoking owing to neuroadaptation (development of tolerance). The magnitude of pleasure/arousal is seen to be greatest with the first cigarette of the day and becomes less intense with subsequent cigarettes. Late in the day, cigarettes produce little primary pleasure/arousal but are smoked primarily to relieve abstinence symptoms. Cessation of smoking overnight allows resensitization of drug response (i.e., loss of tolerance). Dr Shi Jun performed the mathematical simulations using a pharmacokinetic–pharmacodynamic model of nicotine tolerance. Reprinted from Benowitz, N.L. Cigarette smoking and nicotine addiction. *Med. Clin. North Am.* **76**, 415–437 (1992).

enhancement of mood or functioning, as well as the avoidance of negative consequences of prior drug use—that is, the relief of withdrawal symptoms—in situations when nicotine is not available. A daily smoking cycle can be conceived as follows (Figure 3). The first cigarette of the day produces substantial pharmacologic effect, primarily arousal, but at the same time tolerance begins to develop. A second cigarette is smoked later, at a time when the smoker has learned that there is some regression of tolerance. With subsequent smoking, there is an accumulation of nicotine in the body, resulting in a greater level of tolerance, and withdrawal symptoms become more pronounced between successive cigarettes. Transiently high brain levels of nicotine after smoking individual cigarettes may partially overcome tolerance, but the primary (euphoric) effects of nicotine tend to lessen throughout the day. Overnight abstinence allows considerable resensitization to the actions of nicotine. Because of the dose–response and tolerance characteristics, most smokers tend to take in the same amount of nicotine from day to day to achieve the desired effects of cigarette smoking. Smokers adjust their smoking behavior to compensate for changes in the availability of nicotine or in the rate of elimination of nicotine from the body in order to regulate the body levels of nicotine.

A subset of smokers are light or occasional smokers. That is smokers of five or fewer cigarettes per day or nondaily smokers. These smokers appear to smoke primarily for the positive reinforcing effects of nicotine and experience minimal or no withdrawal symptoms. Such smokers smoke primarily in association with specific activities, such as after meals or with alcohol, and less in

response to negative affect. Although withdrawal symptoms may not be prominent, many light and occasional smokers have difficulty quitting, representing in some cases a high level of dependence but with different pharmacodynamics than that described above for the daily addiction cycle in heavier smokers.

Individual variability in addiction vulnerability and disease

Most tobacco use begins in childhood or adolescence. Eighty percent of smokers begin smoking by the age of 18 (ref. 15). However, while many youth try cigarette smoking, only 20–25% of those who experiment with cigarettes become addicted adult smokers. Risk factors for youth smoking include peer and parental influences; behavioral problems, for example, poor school performance; personality characteristics such as rebelliousness or risk taking, depression and anxiety; and genetic influences.¹⁵ Twin studies provide strong evidence of the presence of genetic vulnerability for development of nicotine dependence. Genetic determinants of nicotine addiction are discussed in a later section.

The younger a person starts smoking, the more highly dependent he or she is likely to become, making it more difficult to quit.¹⁵ Animal studies suggest that the developing brain is susceptible to permanent changes due to nicotine, which may lead to addiction. When pregnant rats are fed nicotine, neuronal growth and maturation in the fetal brain are impaired. Rats exposed to nicotine *in utero* demonstrate cognitive impairments after birth, and the neural changes due to nicotine are speculated to affect cardiopulmonary regulation and the greater risk of sudden infant death syndrome that is observed in infants of smokers. Nicotine administration to adolescent rats resulted in greater neurochemical changes and higher nicotine self-administration as adults, compared to rats that were first exposed as adults,¹⁶ consistent with the idea that early exposure to nicotine increases the severity of dependence.

Racial differences in vulnerability to tobacco addiction and related disease have been described. African-American smokers appear to be more highly addicted and have higher rates of lung cancer compared to whites and Hispanics.^{17,18} Asians appear to be less highly addicted and have a lower risk of lung cancer. Interestingly, African Americans smoke fewer cigarettes than whites, but they take in 30% more nicotine for each cigarette smoked.¹⁹ Menthol cigarette smoking is a potential contributor to racial differences in smoking behavior and disease. African Americans predominantly (~75%) smoke mentholated cigarettes, while only 20–30% of whites smoke menthol cigarettes. There is evidence that the smoking of menthol cigarettes makes it harder to quit smoking.²⁰ Menthol could contribute to addiction by its strong sensory stimulant properties, which would be expected to strengthen conditioned aspects of smoking. Mentholated cigarette smoking inhibits the metabolism of nicotine, but the consequences of this addiction with respect to addiction or health effects is unclear.²¹ Asians smoke fewer cigarettes per day on average compared to whites, which may be related to slower metabolism of nicotine (discussed in greater detail in a later section).²²

Although there are conflicting findings, a number of studies find that women have a harder time quitting smoking than do men. Smoking behavior in women is more highly influenced by conditioned cues and by negative affect, while men are more likely to smoke in response to pharmacologic cues, more precisely regulating their intake of nicotine. As mentioned previously, women on average metabolize nicotine faster than do men,¹⁴ and being a fast metabolizer could contribute to a higher level of addiction, based on findings of CYP2A6 genetic studies to be discussed in the next section. Women have a higher prevalence of major depressive disorder than men. Given the strong link between nicotine dependence and depression, this could be another basis for sex differences and the level of nicotine dependence.

Other vulnerable populations for nicotine dependence include people with psychiatric disease and/or substance abuse disorders. Smoking rates in schizophrenic individuals are extraordinarily high ($\geq 80\%$), and smoking is common in people with major depression and other mood and anxiety disorders compared to people without psychiatric disease.²³ Likewise, smoking is more common in alcoholics, heroin users, and other illicit drug abusers. It is estimated that 70% of all cigarettes smoked in the United States are consumed by people with psychiatric and/or substance abuse disorders.²³ Theories to explain the link between smoking and schizophrenia include self-medication with nicotine, particularly via effects on α -7 nicotinic receptors to improve sensory gating (which is deficient in schizophrenics). Nicotine may also be a self-medication for depression, since nicotine releases many of the same neurotransmitters that are released by antidepressant drugs. In addition, smoking (but not nicotine) inhibits brain monoamine oxidase, which could contribute to antidepressant actions.²⁴

Alcohol, heroin, cocaine, marijuana, and other drugs of abuse share neural reward mechanisms with nicotine, and the use of one may sensitize and/or reinforce the use of another. Finally, there is considerable genetic overlap between smoking and depression and smoking and alcohol use.

Nicotine metabolism as a determinant of tobacco use and disease Risk

Insofar as smokers regulate their intake of nicotine to maintain particular levels of nicotine in the body throughout the day, people who metabolize nicotine more quickly would be expected to take in more cigarette smoke per day compared to slower metabolizers. This appears to be the case. Genetically slow metabolizers (e.g., people with variant CYP2A6 genes associated with reduced enzyme activity) smoke fewer cigarettes per day and tend to have higher carbon monoxide levels than do normal metabolizers.¹³ In addition, genetically slow metabolizers appear to be less dependent, based on the observation that the fraction of slow metabolizers in the population of smokers decreases with increasing age of the smoker cohort, suggesting that slow metabolizers are more likely to quit. In a population of Asian and white smokers, the clearance of nicotine assessed by intravenous infusion of deuterium-labeled nicotine was positively correlated with the number of cigarettes smoked per day

and the nicotine intake per cigarette, supporting the idea that clearance influences smoking behavior.²²

Genetic variation of CYP2A6 may influence the risk of smoking-induced cancer by a mechanism in addition to its effects on smoking behavior. The tobacco-specific nitrosamine 4-(methylnitrosamino)-1-(3-pyridyl)-1-butanone is believed to contribute to lung and possibly pancreatic cancer. This nitrosamine is activated to a carcinogen in part by CYP2A6. Therefore, a smoker who is a slow metabolizer would be expected to both take in less smoke per cigarette and to bioactivate less of the nitrosamine 4-(methylnitrosamino)-1-(3-pyridyl)-1-butanone taken in compared to a normal metabolizer. A few studies support this hypothesis, showing that slow metabolizers have a lower risk of lung cancer compared to normal metabolizers, although some studies do not confirm this association.²⁵ Genetic variation of CYP2A6 activity may also explain some racial differences in lung cancer risk, such as the lower risk in Asians, who have lower CYP2A6 activity and slower nicotine clearance on average, compared to whites.^{13,22} However, this mechanism does not seem to hold for African-American smokers, who are also more likely to be CYP2A6 slow metabolizers but who have a higher cancer risk compared to whites.^{18,19}

Genetics of Nicotine addiction and Response to pharmacotherapy

Twin studies indicate a high degree of heritability ($\geq 50\%$) in the prevalence of cigarette smoking and the ability to quit smoking (dependence) and in the number of cigarettes smoked per day.²⁶ Twin studies even demonstrate heritability in the nature of particular symptoms experienced when a smoker stopped smoking.

Numerous studies have attempted to identify genes underlying nicotine addiction, as summarized in recent reviews.²⁶ Studies of the genetics of nicotine dependence and smoking behavior are problematic because complex behaviors such as smoking are determined by multiple genes, as well as environmental factors, and because there are many different dependence phenotypes that may be examined, which may have different genetic underpinnings. Family linkage studies and candidate gene association studies have suggested a number of loci or particular genes that are associated with smoking behavior, although smoking phenotypes vary considerably from study to study. Candidate genes coding for nicotine receptor subtypes, dopamine receptors or transporters, GABA receptors, and others have been identified in various studies as being associated with different aspects of smoking behavior.²⁷ However, subsequent research has not replicated many of these earlier findings.

Recent genome-wide association studies point to several genes that are promising signals for genetic determinants of nicotine dependence. Bierut, Saccone, and co-workers examined a phenotype that is thought to reflect a vulnerability to becoming dependent on nicotine.^{28,29} All subjects had to have smoked 100 cigarettes lifetime, and the comparison groups were those who became dependent upon nicotine vs. those who did not become dependent. Genotype signals from the genome-wide association studies were used to guide a second phase candidate gene

association study, which resulted in several strong genetic associations. Most prominent were the α -5, α -3, and β -3 nicotinic receptor genes, neurexin 1, VPS13A (vacuolar sorting protein), KCNJ6 (a potassium channel), and the GABA A4 receptor gene. Of interest is that some of these genes, such as the neurexin 1 gene, are genes related to cell communication. Other genome-wide association studies have identified a number of genes affecting cell adhesion and extracellular matrix molecules that are common among various addictions, consistent with the idea that neural plasticity and learning are key determinants of individual differences in vulnerability to nicotine, as well as other drug addictions.³⁰

Greater than fourfold individual variability has been observed in the rate of metabolism of nicotine.¹⁰ As mentioned earlier, genetic variation in CYP2A6, the enzyme that primarily metabolizes nicotine, has been found to be associated with the level of nicotine dependence. A large twin study of nicotine pharmacokinetics and metabolism has shown that nicotine clearance is more than 50% heritable.³¹ Of note, however, is that either controlling for CYP2A6 variants or deleting subjects who have CYP2A6 variant alleles from the analysis had only a small effect on the estimate of heritability. This finding suggests that genes other than CYP2A6 play an important role in regulating CYP2A6 activity. The fact that only a small fraction of the population variance in nicotine clearance is explained by known CYP2A6 variants has led to the use of phenotypic markers of nicotine metabolism, such as the 3HC/COT ratio, as discussed previously.

Reducing tobacco-induced disease

Reducing tobacco-induced disease should be a high priority for healthcare providers and for public health policy makers and planners. The most effective ways to reduce disease are to prevent youths from becoming smokers and to get current smokers to quit. However, even if prevention was to become instantly and completely effective, promoting quitting remains critical for reducing tobacco-induced disease in the next 50 years given the many millions of current smokers around the world.

More controversial is the idea of tobacco harm reduction. Harm reduction implies reducing the disease burden of smoking in people who continue to use tobacco products or constituents of tobacco products, such as nicotine medications.³² The main argument for tobacco harm reduction is that many smokers are highly addicted and cannot or choose not to stop smoking because of their need for nicotine. Switching such individuals to less harmful products that deliver nicotine might substantially reduce the risk of smoking-related disease. Several arguments against harm reduction have been raised: (1) providing nicotine, even in a less harmful product, maintains nicotine addiction; (2) the availability of less harmful tobacco products may result in lower concern about the harmful health effects of smoking and therefore more people beginning to use or not quitting tobacco product use; and (3) the use of less harmful tobacco products would allow tobacco use in general to remain normative in society, thereby undermining efforts toward a tobacco-free society. There are also concerns about industry overmarketing potentially less hazardous products,

resulting in a net increase in societal use of tobacco. A full discussion of the pros and cons of harm regulation is beyond the scope of this article. The subsequent discussion here will examine pharmacologic aspects of treatment of nicotine dependence, harm reduction strategies, and potential for nicotine-based regulation that might prevent tobacco in youth and facilitate quitting smoking in adults.

Pharmacotherapy of Nicotine addiction: mechanism of currently available treatments

A complete review of the pharmacology of drugs used to treat tobacco dependence is beyond the scope of this article. The focus here will be on mechanisms of action and the prospects for future therapies.

Currently, three classes of medications have been approved for smoking cessation: nicotine replacement products (patch, gum, spray, inhaler, and lozenge), bupropion and most recently, varenicline. While not approved by regulatory authorities for smoking cessation, clinical trials have also demonstrated the efficacy of nortriptyline and clonidine, which are considered to be second-line drugs.³³ All these drugs have been shown in controlled clinical trials to be effective with odds ratios ranging from 2 to 3 in comparison to placebo treatment. Absolute smoking cessation rates range from 5 to 35%, depending on the drug and the intensity of concomitant counseling. Several novel therapies are under investigation as treatments for smoking cessation.

Nicotine replacement therapy. Nicotine medications act on nAChRs to mimic or replace the effects of nicotine from tobacco. Nicotine replacement medications are believed to facilitate smoking cessation in several ways. The principal action is the relief of withdrawal symptoms when a person stops tobacco use. Amelioration of withdrawal symptoms is observed with relatively low blood levels of nicotine. A second mechanism of benefit is positive reinforcement, particularly for the arousal and stress relieving effects. The degree of positive reinforcement is related to the rapidity of absorption and the peak nicotine level achieved in arterial blood. Positive reinforcement is most relevant to rapid-delivery formulations, such as nicotine nasal spray and, to a lesser extent, nicotine gum, inhaler, and lozenge. The use of these products allows smokers to dose themselves with nicotine when they have the urge to smoke cigarettes. Nicotine patches, on the other hand, deliver nicotine gradually and produce sustained nicotine levels throughout the day, thus not providing much positive reinforcement.

A third possible mechanism of benefit is related to the ability of nicotine medications to desensitize nicotinic receptors. This desensitization results in a reduced effect of nicotine from cigarettes, so that when a person lapses to smoking while on nicotine replacement therapy, the cigarette is less satisfying and the person is less likely to resume smoking.

Bupropion. Bupropion was marketed as an antidepressant medication before it was marketed for smoking cessation. The serendipitous observation of spontaneous smoking cessation among

veterans treated with bupropion for depression led to the exploration of bupropion as a smoking cessation medication. Bupropion increases brain levels of dopamine and norepinephrine, simulating the effects of nicotine on these neurotransmitters. Bupropion also has some nicotine receptor blocking activity, which could contribute to reduced reinforcement from a cigarette in the case of a lapse.

Varenicline. Varenicline was synthesized with the goal of developing a specific antagonist for the α -4 β -2 nAChR.³⁴ Varenicline is an analog of cytisine, a plant alkaloid that has been reported to have some benefit in smoking cessation but is thought to have generally poor oral bioavailability. Varenicline was shown in *in vitro* receptor binding studies to have high affinity for the α -4 β -2 nAChR and very little effect on other nAChR subtypes or neurotransmitter receptors. Varenicline is a partial agonist of the α -4 β -2 receptor *in vivo*, as demonstrated by studies of dopamine release, measured with microdialysis in the nucleus accumbens of conscious rats. Nicotine, a full agonist, causes substantial dopamine release. Varenicline, a partial agonist, produces less of a response than nicotine (~50%) but at the same time blocks the effects of any nicotine added to the system. Clinical trials have found that varenicline is superior to bupropion in promoting smoking cessation, and prolonged administration of varenicline has been shown to reduce relapse in smokers who had been abstinent 12 weeks after initial therapy.

medications in development

Rimonabant is a cannabinoid (CB-1) receptor antagonist that has been developed for treatment of obesity and the metabolic syndrome. Clinical studies have also shown rimonabant to be effective as an aid for smoking cessation.³⁵ Cannabinoid receptors are believed to contribute to the reinforcing effects of nicotine action.

Nicotine vaccines are currently undergoing clinical trials.³⁵ Acute immunization is performed so as to develop antibodies to nicotine. The antibody binds nicotine and slows its entry into the brain, thereby reducing the reinforcing effects of cigarette smoking. The nicotine vaccine is a logical approach to preventing relapse, which occurs in a large proportion of smokers after cessation.

Other potential future medications for smoking cessation include monoamine oxidase inhibitors (MAO-A and MAO-B), which inhibit the metabolism of dopamine and therefore increase dopamine levels in brain, and dopamine receptor D₃ receptor antagonists and partial agonists, which modulate activity of a receptor involved in drug-seeking behaviors.³⁵ Inhibitors of CYP2A6 activity have also been proposed as smoking cessation aids working by increasing nicotine levels from tobacco use and thereby reducing urges to smoke. Methoxsalen and tranylcypromine inhibit CYP2A6 activity and slow nicotine metabolism, but both have significant toxicity making routine clinical use problematic. Finally, novel selective nicotinic cholinergic receptor agonists and antagonists, in addition to varenicline, are in early stages of development.

Individualization of pharmacotherapy

While a number of drugs are effective in enhancing smoking cessation as discussed above, success rates are still relatively low, and most smokers require multiple quit attempts before they quit for good. Tobacco addiction differs in its manifestations from person to person. There are individual differences in the nature of reinforcement (i.e., what benefit people say they get from smoking), in withdrawal symptoms, as well as in conditioned aspects of smoking. There has been much interest, therefore, in individualization of smoking cessation pharmacotherapy. The goal would be to select medications and doses based on individual characteristics of smokers. An area of much current research activity in this regard is pharmacogenetics of nicotine addiction treatment. A number of pharmacogenetic studies have been conducted, focusing primarily on candidate genes related to nicotine reward and nicotine metabolism pathways.²⁷ For example, variants in the dopamine D₂ receptor, dopamine transporter, dopamine β -hydroxylase, and catechol-O-methyltransferase genes have been reported to affect response to transdermal nicotine and/or bupropion. Variation in the opiate mu 1 receptor gene has been reported to influence response to transdermal nicotine, and variants in the *CYP2B6* gene have been found to predict response to placebo in bupropion clinical trials.^{36,37} The date, few of these findings have been replicated, and the fraction of the total variance in smoking cessation response explained by single candidate genes appears to be small. Ongoing research is focusing on looking at multiple genes and looking at gene–gene interactions as predictors of treatment outcome.

Given the tendency of smokers to regulate their intake of nicotine, it is logical to consider nicotine metabolism genes, namely *CYP2A6*, as potential predictors of response to smoking cessation treatment. Unfortunately, the prevalence of *CYP2A6* gene variants is too low, at least in whites, to be able to detect significant genetic associations in most studies. An alternative to *CYP2A6* genotyping is the use of the phenotype for the rate of nicotine metabolism. As mentioned previously, the 3HC/cotinine ratio is a phenotypic marker of the rate of nicotine metabolism,¹¹ and this metabolite ratio has been studied as a predictor of response to pharmacotherapy. In one trial, comparing transdermal nicotine and nicotine nasal spray, the nicotine metabolite ratio was shown to be a strong predictor of smoking cessation both at the end of treatment and at 6 months in people treated with transdermal nicotine but not nicotine nasal spray.³⁸ In smokers treated with transdermal nicotine, slow metabolizers had a better cessation response and a higher plasma nicotine concentration while using the patch compared to faster metabolizers, suggesting that higher nicotine levels might be responsible for better cessation outcome. In contrast, smokers treated with nicotine nasal spray showed no difference in plasma nicotine concentration as a function of rate of nicotine metabolism, consistent with the idea that nicotine from the spray is titrated by the smoker to the desired effect.

Another recent trial examined the association between a nicotine metabolite ratio and a response to bupropion treatment.³⁹ Faster metabolism of nicotine was associated with lower success rate in quitting in the placebo treated group, but among smokers

receiving bupropion, the rate of nicotine metabolism had no differential effect. This finding is consistent with the idea that rapid metabolizers of nicotine are generally more dependent and have a harder time quitting compared to slow metabolizers. The mechanism of such a relationship has not been proven but might include more severe withdrawal symptoms or a different type of nicotine reinforcement related to more rapid loss of tolerance in fast metabolizers. Future studies are needed to potentially test the idea of tailoring the type or dose of pharmacotherapy using phenotypes or genotypes of the rate of nicotine metabolism.

Harm Reduction

Several types of harm reduction products have been developed or proposed, including smoking products that purportedly deliver less of various tobacco toxins, smokeless tobacco (i.e., snuff), and newer nicotine medications.³² Tobacco products that are smoked might be engineered to deliver fewer of some smoke toxins, but the combustion process *per se* generates a number of important toxins, such as oxidizing chemicals, particulates, and carbon monoxide. Because of the generation of these products, which are thought to play a major role in tobacco-related disease, it is unlikely that any combusted tobacco products will substantially reduce risk. Smokeless tobacco delivers similar amounts of nicotine as does cigarette smoking, and does not expose the individual to combustion products, but may deliver tobacco carcinogens, such as tobacco-specific nitrosamines. Swedish snuff (snus) is particularly low in tobacco-specific nitrosamines. Swedish snus appears not to be associated with an increased risk in cardiovascular disease, respiratory disease, and most cancers, although it is associated with an increased risk in the development of pancreatic cancer, as well as reproductive problems in pregnant women who use snus.^{40,41} A provocative analysis of the American Cancer Society Cancer Prevention Study II data, based on a community-based cohort, found that smokers who had switched from smoking to smokeless tobacco had a higher risk of cancer, including lung cancer, compared to those who quit smoking entirely.⁴² This observation raises concerns that nicotine may be a cancer promoter. On the other hand, lifelong use of nicotine derived from smokeless tobacco in Sweden does not produce an increased risk of any cancer other than pancreatic cancer, arguing against a general tumor-promoting effect of nicotine.

Nicotine maintenance

Since nicotine underlies addiction and sustains cigarette smoking, it is logical to consider nicotine maintenance as a potential alternative to tobacco use for smokers who cannot quit. The administration of nicotine replacement therapy in smokers has been shown to reduce smoking rates and among those who reduce their smoking to promote smoking cessation.⁴³ However, the currently available nicotine delivery systems deliver nicotine into the blood stream much more slowly than does cigarette smoking, so for most smokers nicotine medications are not satisfactory substitutes for smoking. Since the rate of absorption is a determinant of the intensity of pharmacologic effect, nicotine medications are not perceived to be as satisfying as smoking a cigarette. The development of a consumer-acceptable inhaled

nicotine delivery system with absorption kinetics similar to those of a cigarette would be an important advancement in pursuing harm reduction through nicotine maintenance.

An important question in promoting nicotine maintenance is the safety of nicotine *per se*. Without doubt, nicotine medication is much safer than cigarette smoking, with the latter delivering not only as much or more nicotine but also thousands of toxic combustion products to the smoker. However, there are some concerns involving the safety of nicotine *per se*, including cardiovascular disease, cancer, reproductive disorders, and delayed wound healing.

Nicotine is a sympathomimetic drug that releases catecholamines, increases heart rate and cardiac contractility, constricts cutaneous and coronary blood vessels, and transiently increases blood pressure.⁵ Nicotine also reduces sensitivity to insulin and may aggravate or precipitate diabetes, and nicotine may contribute to endothelial dysfunction. These various effects of nicotine on the cardiovascular system could in theory promote atherogenesis and precipitate acute ischemic events in people who have coronary artery disease. This has been of particular concern in smokers who use nicotine medication while they are still smoking. However, increased cardiovascular risk does not appear to be a problem. The dose-response curve for cardiovascular effects such as heart rate acceleration or the release of catecholamines is flat, such that adding nicotine medication to smoking produces no further effect. Clinical trials of nicotine patches in smokers with cardiovascular disease showed no increased risk of cardiovascular events compared to placebo. Furthermore, the experience of men in Sweden with a long history of snuff use, which delivers nicotine without combustion products, suggests little or no increase of cardiovascular risk.

Nicotine is not a direct carcinogen, but there are concerns that it may be a tumor promoter. In animal studies, nicotine can inhibit apoptosis, resulting in impaired killing of cancer cells.⁴⁴ Nicotine also promotes angiogenesis in animals, an effect which could lead to greater tumor invasion and metastasis.⁴⁵ Whether nicotine is a cancer promoter in people has not been established, but the report that smokers who switch to smokeless tobacco may have an increased risk of lung cancer compared to smokers who quit entirely, raises concern about this possibility.⁴² Exposure to nitrosamines from smokeless tobacco could also explain or contribute to such an increase in lung cancer risk.

Adverse reproductive effects of nicotine, particularly the fetal neuroteratogenic effects, have been mentioned previously. In general, it is not desirable to use nicotine during pregnancy, but if the alternative is cigarette smoking, then nicotine is undoubtedly less hazardous. Nicotine is a potent cutaneous vasoconstrictor and can impair wound healing. However, clinical trials using nicotine replacement medication to aid cessation in surgical patients indicate that the overall outcome is much better in individuals using nicotine therapy who quit smoking compared to continued smoking.

In summary, while nicotine is not entirely benign, the benefit of nicotine maintenance therapy to maintain nonsmoking appears to far outweigh the risks, and such an approach should be considered for smokers who cannot otherwise quit smoking.

Nicotine Regulation

Comprehensive analyses on how public health might reduce tobacco-related disease, such as those conducted by the Institute of Medicine, conclude that federal regulation is necessary for optimal control of the tobacco problem.^{32,46} Comprehensive federal regulation would include regulating nicotine delivery products (both tobacco and medications), potentially reduced exposure products with claims to less harm, advertising, marketing to youth, and population surveillance of tobacco use and its health effects. Proposals for giving regulatory authority to the Food and Drug Administration or to a comparable federal agency have been considered by the United States Congress.⁴⁶ Federal regulations of tobacco as currently proposed would include the authority for the agency to limit the content of various tobacco toxins to meet particular safety standards. Nicotine is included among those toxins. Nicotine is toxic primarily because it causes addiction and by causing addiction thereby undermines rational decision making in deciding whether or not to use tobacco.

In order to make cigarettes less addictive, a nicotine-reduction strategy, involving a progressive reduction of the nicotine content of cigarette tobacco over time, was proposed by Benowitz and Henningfield in 1994 and supported in concept by the American Medical Association in 1998.^{47,48} This type of strategy would involve gradually reducing nicotine content of cigarettes over a number of years. Smokers would be gradually weaned from nicotine dependence and would be expected to have an easier time quitting smoking (Figure 4). Nicotine in medication form would be made readily available to those smokers who become uncomfortable due to inadequate nicotine delivery from cigarettes. Ultimately, the nicotine content of cigarettes would be decreased to the point where cigarettes might be smoked

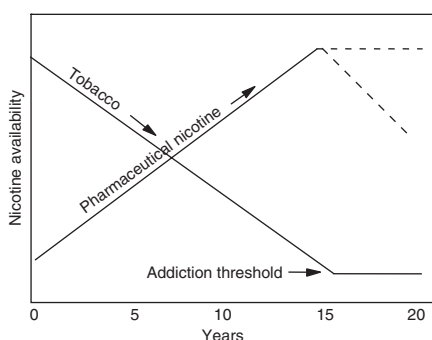


figure 4 Reducing the nicotine content of cigarettes as a possible regulatory strategy for reducing the addictiveness of tobacco and therefore to reduce tobacco use and associated harms. The proposal is to mandate the gradual reduction in the nicotine content of all cigarettes over a number of years. At the same time, pure nicotine products would be made readily available to allow smokers to manage their dependence on nicotine that is no longer satisfied by smoking. Eventually cigarettes would become nonaddicting, so that young people who experiment with smoking for psychosocial reasons would not become addicted adult smokers. Formerly addicted smokers would either quit smoking, facilitated by a progressive decline in their level of nicotine dependence, or continue to take pure nicotine as a maintenance therapy, but with markedly reduced adverse health consequence compared to smoking.

occasionally by youth without the risk of subsequently becoming addicted adult smokers.

One concern with such a nicotine-reduction strategy is that smokers will smoke more cigarettes and/or smoke the cigarettes more intensively to compensate for lower nicotine levels, thereby increasing their exposure to smoke carcinogens and other toxins. Such compensation has been observed with currently marketed low-yield cigarettes, such that smokers of low-yield cigarettes have similar levels of nicotine and carcinogen intake as smokers of regular cigarettes.⁴⁹ It should be recognized, however, that current low-yield cigarettes are low yield not because nicotine content is reduced but because of engineering characteristics such as ventilation and rapid burn time. The proposed reduced nicotine content cigarettes would actually contain less nicotine in the tobacco rod.

The feasibility of nicotine reduction has been examined in a study of 20 subjects exposed to gradual reduction of nicotine content, going from effective delivers of 1 mg to 0.1 mg nicotine.⁵⁰ In this study, a progressive decline in nicotine intake, as evidenced by decreased cotinine concentrations, with no increase in cigarette consumption or carcinogen exposure or at-risk biomarkers, was observed. This would suggest that compensation will not be a significant problem for this type of reduced nicotine cigarette. In this study, when tapering research cigarettes was completed, smokers returned to smoking the usual brand of cigarette, but nicotine intake remained below baseline for 4 weeks, suggesting that the level of nicotine dependence had been lowered. Twenty-five percent of the subjects spontaneously quit smoking. This small study suggests that nicotine reduction is feasible and may be safe and supports the conduct of large studies to confirm the observations.

Theng *et al.*⁵¹ performed a computer simulation of a nationally mandated nicotine-reduction policy. This simulation predicted that a progressive decrease in the nicotine content of cigarettes over 6 years would result in a decline in smoking prevalence from 23 to 5% of the U.S. population, with a cumulative gain of 157 million quality-adjusted life years. Thengs concluded "Policy makers would be hard-pressed to identify another domestic public health intervention, short of historical sanitation efforts, that has offered this magnitude of benefit to the population."

Thus, nicotine-based regulation holds considerable potential for reducing the impact of nicotine addiction and its associated tobacco-induced disease.

Conclusion

The intent of this review is to update readers on the clinical pharmacology of nicotine, including how nicotine contributes to tobacco addiction, the bases for individual differences in vulnerability and underlying genetic determinants of nicotine addiction, and progress in pharmacotherapy of nicotine dependence, as well as how nicotine pharmacology might be incorporated into decisions about harm reduction and federal regulatory strategies. Research on the clinical pharmacology of nicotine holds great promise for advancing the treatment and prevention of tobacco addiction, with the potential of stemming one of the most profound epidemics of modern times.

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coNflict of iNteRest

The author is a paid consultant for several pharmaceutical companies that develop and/or market medications to aid smoking cessation, and has been a paid expert witness in litigation against tobacco companies.

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